



# MSSP JUMPSTART PARTNER PROGRAM

Stellar Cyber's Jumpstart program helps generate tremendous growth in your MSSP business, significantly increase your addressable market and provide more comprehensive and differentiated SOC services, while reducing your operating costs.

## Three Easy Steps to Jumpstart Your MSSP Business Now:

1. Go to <https://stellarcyber.ai/partners-overview>
2. Click on Apply Now
3. Stellar Cyber will respond to applications within 24 hours

Stellar Cyber MSSP Jumpstart Partner Platform	
Feature	Benefit
<b>Open XDR – Intelligent Next Gen Security Operations Platform</b>	Single pane of glass for 360 degree visibility across your customers' entire attack surface, simplifies security operations and drives new services revenue
<b>Fast, Flexible Deployment</b>	On-premise or your choice of cloud deployment options available for immediate service activation
<b>Easy and Efficient Customer On-boarding</b>	A broad family of sensors available for easy and flexible deployment to support heterogeneous environments of your customers
<b>Single Unified Platform</b>	Rich functionality with extensive integrations available out of the box for efficient and comprehensive security operations
<b>Multi-Tier, Multi-Tenant Platform</b>	Full support for both multiple downstream partners and customers on a single platform
<b>Granular Role-Based Access Controls (RBAC)</b>	Customize access to the console and reports
<b>Interflow</b>	Standardized, readable and searchable event format to simplify detections and investigations
<b>AI-Powered Platform</b>	Pre-built, readily available machine learning based detections for high-fidelity alerts
<b>Correlated Events and Threat Intelligence</b>	Direct analysts to the critical events that really matter and elevate analysts from level 1 to level 2
<b>Customized Playbooks</b>	Automate workflows improve analyst productivity
<b>Automated Response</b>	Reduce response to simple clicks and minimize attackers time in your customer infrastructure

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Feature	Benefit
<b>Single License</b>	All features, functionality and integrations are included – no add-on costs required
<b>Licensing Flexibility</b>	Ingestion or asset-based pricing models
<b>Multiple Payment Options</b>	Annual or monthly billing, multi-year and competitive replacement discounts
<b>White-Label and Personalization</b>	Enhance branding and product consistency
<b>Free Onboarding</b>	Migration assistance assures quick implementation and monetization of services
<b>Free Training</b>	Broad curriculum is readily available to achieve proficiency across the organization. Certification available to attain higher-level skills and create a competitive advantage
<b>Partner Portal</b>	Accelerate opportunities with enablement tools, sales collateral, use cases, case studies, training materials and more
<b>Tuning and Optimization</b>	Ongoing support
<b>Joint Marketing Plan</b>	Generate demand with joint activities including webinars, social media, podcasts, events and more
<b>Market Development Funds</b>	Earn funding for additional joint demand generation
<b>Referral Program</b>	Receive leads for new end user and partner opportunities